

**BEACH TO TAKE  
OFFICE TODAY**

Former U. S. Attorney Will  
Qualify as District Su-  
preme Court Clerk.

Morgan H. Beach, former United States Attorney for the District, will be sworn in this morning as Clerk of the District Supreme Court, having been appointed yesterday afternoon by the court in general term to succeed John R. Young, who died yesterday.

Beach is 58 years old and was born on September 21, 1861, at Sandy Springs, Md. He was educated at the Episcopal High School near Alexandria, Va., later going to the University of Virginia and subsequently to Yale, where he was graduated from the law department. He was admitted to the bar in Virginia in 1884, and later passed examinations to practice before the District Supreme Court and the United States Supreme Court. He was special assistant to the Attorney General of the United States from 1909 until 1912. He has been a special assistant to John H. Lasky, the present United States Attorney for the District since April, 1915.

**SPANISH WAR ORDER  
ELECTS LAMBERTON**

The District of Columbia Commandery of the Naval and Military Order of the Spanish American War has elected the following officers: Commander, Naval Cadet B. P. Lamberton, U. S. N.; senior vice commander, Brig. Gen. D. L. Brainard, U. S. A.; junior commander, Capt. Sheridan Ferree, U. S. V.; recorder, Lieut. R. H. Chappell, U. S. N.; registrar, Lieut. J. H. Mittendorf, U. S. N.; chaplain, Rev. George F. Dudley, U. S. V.; treasurer, Ensign John E. Reeside, U. S. N.; historian, Maj. F. S. Hodgson, U. S. V.; council, Rear Admiral W. C. Bullard, U. S. N.; Maj. Richard D. Le Garde, U. S. A.; Maj. George Tully Vaughn, U. S. V.; Capt. C. M. Forrest, U. S. V.; Capt. C. E. Golden, U. S. V.; Lieut. Comdr. C. W. Cairnes, U. S. C. G.; Lieut. C. Fred Cooke, U. S. V.; Lieut. D. V. Chisholm, U. S. V.; Lieut. Anthony Holmead, U. S. V.; Lieut. C. V. Sayer, U. S. V.

**DE VALERA TO STAY  
LONGER IN AMERICA**

Whether Eamon De Valera, president of the Irish republic, will return to his native land in the near future will depend entirely upon circumstances, he said yesterday. "Wherever I can do the most good," he said, "I will go. Right at this time I can serve my country best by being in the United States, and I intend to remain here as long as that is the case."

**FOOD CROP PRICES  
SHOW STEADY RISE**

Prices received by producers of food crops increased 5.4 per cent in April, according to figures made public last night by the Department of Agriculture. On May 1, the figures show that prices were 23.3 per cent higher than on the same date last year. Hogs, cattle, sheep and chickens, however, showed a reduction in price on April 15 of 15.3 per cent.

**Consul's Report Explodes  
Jap Massacre Story**

The cock and bull story of massacres and other inhumanities on which Japan justified her sending of a naval force to operate off Northern Siberia is completely exploded in a report yesterday from U. S. Consul John K. Caldwell at Vladivostok.

**Girls Vote Swimming  
As Preferred Sport**

Swimming is by far the most popular sport of the modern college girl, according to views of students of Sweet Briar College, Va., expressed in a recent questionnaire. Swimming received 71 votes, while tennis, riding and golf received 37, 36 and 35 votes, respectively.

**Husband Killed by Engine,  
Widow Awarded \$20,000**

Mrs. Emma G. Callahan, widow of Hugh R. Callahan, who was killed in the yards of the Washington Terminal Company by a switching engine on October 23, 1917, was awarded a verdict of \$20,000 damages against the company under the workmen's compensation act by a jury yesterday in Circuit Court No. 2, Justice Siddons presiding. The amount is said to be the largest ever awarded in the District Supreme Court. Callahan was 34 years of age and was employed as a switch inspector.

**\$23,000 PRIZES  
STIR INTEREST**

First Entries Made for  
Awards in Herald Sales-  
manship Club.

Continued from page one.  
start of the campaign up to and including June 17.

This offer affords every member an unusual opportunity to win a big cash award and at the same time roll up a goodly number of credits toward the winning of a grand award—the home or one of the six automobiles, any one of which you would be proud to own.

**Pleasant Occupation.**  
Competing as a member of the Herald's Salesmanship Club is a pleasant occupation for any person with a little available spare time. Hours that might otherwise be wasted can be utilized in club work to good advantage.

An unusual opportunity is offered earnest men and women who are looking forward to owning a home, or perhaps an automobile. This is your opportunity—grasp it.

The Washington Herald's offer should arouse enthusiasm and create a decided interest among the thousands of people throughout Washington and surrounding territory who are willing to try their selling ability in competition for big awards. These awards are large and valuable and the aim of The Herald is to develop a real faculty for selling to a greater or less degree.

**Your Opportunity.**  
The Salesmanship Club offers an opportunity to all "live wire" prospective "salesmen" to test their ability without sacrificing their time from their present occupation. The aspirants for high honors are not compelled to devote all of their time to the work, but the more highly the club member develops his or her selling facilities during the next few weeks, the more certain they are of winning one of the big awards.

It is impossible to do any work in this campaign without receiving adequate compensation. Those who do but a small amount of work and thus fail to win one of the grand awards will have a chance to win a smaller award; if not one of the sixty-three prizes, then a ten per cent cash commission which will be paid to every active member prize winner in this campaign and it is easy to qualify as an active candidate. An active candidate is one who turns in at least one subscription each week during the last two weeks of the campaign.

**Join at Once.**  
Don't delay another minute in taking advantage of this unusual opportunity. Join the Salesmanship Club immediately—a once in a lifetime proposition is presented to you. Take advantage of it now. The winner of the Grand Capital Award in The Herald's Salesmanship Club Campaign will surely receive worthwhile compensation for the effort. This award will go to the member who obtains the largest number of credits of all those competing in the campaign.

Besides the \$6,000 home and the six high grade motor cars there are eight \$100 cash awards, one for each district, eight \$50 cash awards, one for each district, and forty \$25 cash awards for the field at large. These, coupled with the \$500 in extra cash prizes, make it decidedly worth while for the people in Washington and its environs to spend an hour or two of their spare time each day in boosting for The Herald.

**Send in Entry Blank.**  
To get started as a member of The Herald's Salesmanship Club, all that is necessary is to fill in the entry blank appearing in today's issue of The Herald. Or, telephone Main 3300. Write, or call at the Salesmanship Club Department, 423 Eleventh Street Northwest. Full information, receipt books and free printed matter will be furnished to those interested.

Any person of good character may enter himself, or herself, by using any one of the above plans. The entry blank is good for 5,000 credits. Don't delay. Get busy now. The one big opportunity of a lifetime is presented to you today. Grasp it before it is too late.

The office of the Salesmanship Club is open from nine o'clock in the morning until nine o'clock in the evening. Come in any time—the latchstring is out for you.

**U. S. Chlorine Plant for Sale.**  
The government's wartime-constructed chlorine and caustic soda plant at Belle, near Charleston, W. Va., is being offered for sale by the chemical warfare service of the War Department. All equipment is included, except automobiles. Bids will be opened at 11 a. m. June 1, next.

**Uncle Sam Ready  
To Shell Huns at  
100-Mile Range**

The signing of the armistice robbed America of an opportunity to shell a German city at a distance of more than 100 miles. This was revealed by Navy Department officials yesterday in letting it become known that the Navy Ordnance Bureau has completed a weapon capable of such a performance. When reports first reached Washington that Paris was being shelled at a distance of seventy-four miles, the Navy Ordnance Bureau immediately set to work on the piece, which just has been completed. Tests indicate it will carry almost 110 miles.

**SALESMANSHIP  
CAMPAIGN  
STARTS NOW****\$23,000****IN RICH AWARDS  
GRAND CAPITAL AWARD****\$6,000 HOME OR  
\$6,000 IN CASH****SALESMANSHIP  
CAMPAIGN  
CLOSES JULY 17****This Tells the Story**

The Washington Herald through its Salesmanship Club will award \$23,000 in Prizes to the people residing in the field in which it circulates. This liberal offer is open to both men and women. It costs you nothing to join The Salesmanship Club. Everybody who takes part is sure to be rewarded. You are certain of winning a \$6,000 Home, \$6,000 in Cash, one of the Six Automobiles or a cash prize.

All the awards are to be made according to the subscription credits obtained by the club members. These credits are given on subscriptions to The Washington Herald from either new or old readers as shown in the schedule of subscription credit.

*Any man or woman (except employees of The Herald, or members of their immediate families), married, or single, young or old, may join The Salesmanship Club.*

*Those who wish to join The Club and compete in the Campaign may nominate themselves.*

The entry blank will act as a self-starter and is good for 5,000 credits.

Club members may obtain subscriptions anywhere and credits will be allowed on all subscription payments.

A list of Salesmanship Club members and the standing of each will appear in The Herald from time to time so that the friends interested may note the progress of those competing.

The Salesmanship Club will be no long drawn-out affair. You are not going to be compelled to wade through a wearisome campaign, or kept in suspense. The campaign starts at once and closes July 17.

Get busy right away. Send in your entry. Don't let time mark another minute against your chances for success. Those who start early will have the best chance of winning the biggest and best award.

The Salesmanship Club Department of The Herald is at 423 Eleventh Street N. W. The office is open until nine o'clock every evening. Telephone Main 3300. Call, or telephone for particulars and a receipt book.

**10 Per Cent  
Cash Commission**

You can't lose. A cash commission of ten per cent will be paid every active member who does not win one of the sixty-three awards. An active member is one who turns in at least one subscription each week during the last two weeks of the Campaign.

**How Awarded**

The club member obtaining the largest number of subscription credits of all those competing will be awarded the Grand Capital Award—a \$6,000 home, farm or cash.

The next six candidates will be awarded an automobile according to the credit standing and the value of the automobiles.

After the winners of the \$6,000 home and the six automobiles have been eliminated from the competition, each member with the largest number of credits, in each of the eight districts, will be given a \$100 cash award.

The next highest candidate from each of the eight districts, will be awarded \$50 in cash.

The forty candidates from the field at large who have the next largest number of credits will each be awarded \$25 in cash.

Ten per cent cash commission will be paid to every active member who does not win one of the sixty-three awards. An active member is one who turns in at least one subscription each week during the last two weeks of the campaign.

In case of a tie, an identical prize as that tied for will be given to those so tying.

**SIX BIG  
Automobiles  
And 56 Other Awards**

Standard "Eight" . . . . .	\$3,585.00
Jordan Touring Car . . . . .	\$3,250.00
Sayers "Six" . . . . .	\$2,125.00
Dixie Flyer . . . . .	\$1,700.00
Allen Touring Car . . . . .	\$1,695.00
Maxwell Touring Car . . . . .	\$1,275.00
Eight \$100 Cash Awards . . . . .	\$800.00
Eight \$50 Cash Awards . . . . .	\$400.00
Forty \$25 Cash Awards . . . . .	\$1,000.00
Extra Cash Prize . . . . .	\$300.00
Extra Cash Prize . . . . .	\$200.00

**10% Cash Commission**  
**Freight and War Tax Paid on Above Automobiles.**

**How Subscriptions Count  
IN WASHINGTON AND VICINITY**

NEW paid-in-advance subscriptions to the Washington Herald in the "Salesmanship Club."

Carrier delivery is maintained in the following towns: Alexandria, Rosemont, Braddock, Hume, Del Ray, Arlington Junction, Clarendon, Ballston, Falls Church, Vienna, Rockville, Takoma Park, Mt. Rainier, Hyattsville, College Park, Berwyn, Laurel or any place in the District of Columbia.

Daily (Including Sunday)		
Term of Subscription	Price	Vote Credits
6 Months	\$3.60	8,000
12 Months	7.20	20,000
24 Months	14.40	50,000

BY MAIL DAILY AND SUNDAY		
Term of Subscription	Price	Vote Credits
6 Months	\$3.75	8,000
12 Months	7.50	20,000
24 Months	15.00	52,000

DAILY ONLY		
Term of Subscription	Price	Vote Credits
6 Months	\$3.00	7,000
12 Months	6.00	18,000
24 Months	12.00	40,000

Note:—Renewal of old subscriptions count for just one-half the number of credits given on a new subscription. The above schedule is for new subscriptions. An old subscription is one given by a person who was receiving The Washington Herald on May 12, 1920. The campaign has been divided into three periods and extra club credits will be allowed each period. The largest credits for the same subscriptions will be during the first period. First Period:—From the beginning of the campaign to June 17, inclusive. \$25 worth of subscriptions will count for 100,000 extra credits—each dollar over \$25 counts in proportion. Second Period:—June 21 to July 3, inclusive, all subscriptions will count double. Final Period:—July 8 to July 17, inclusive, all subscriptions will count double less twenty per cent of the extra vote credits.

**How to Win**

The best way to win the \$6,000 Home, \$6,000 in Cash or a Big Automobile is to get started right away. Fill in the entry blank—it gives you 5,000 credits as a starter. Or, better still, drop into the campaign department, 423 Eleventh Street Northwest and talk with the sales manager. If you cannot come in person, telephone Main 3300. Upon request, free printed matter and full instructions as to how to go about obtaining credits will be given or forwarded to you.

The early beginner has the advantage. Do not stand back on formality. Enter your name in the big selling organization today. An opportunity of a lifetime is presented. An hour or two of your spare time spent each day in interviewing your friends for subscriptions to the Herald will win a handsome award.

The \$6,000 Home, \$6,000 in Cash or one of the six Automobiles can be yours for a little effort. Start now. Do not wait until tomorrow. Everybody wins in this campaign. There are sixty-three awards and a ten per cent cash commission.

The office of the Salesmanship Club is open from nine in the morning until nine in the evening. Come in any time. You will receive a hearty welcome and full information as to how to go about winning an unusual award for a little effort.

This is no luck layout or popularity fandango. It is business—the reward of persistence and system. Commission—if not an unusual prize—to compensate every resultful hour put into it.

The least active candidate can do is to receive ten per cent cash commission on every dollar collected for subscriptions. The most you can do is to work and win a \$6,000 Home.

The beauty of it all is that it does not require any specified time, for you can speak to your friends about your candidacy whenever and wherever you meet them.

**\$500 Extra--Extra \$500**

**\$300 FIRST**  
Three Hundred Dollars in Cash will be awarded to the Salesmanship Club member who obtains the largest number of vote credits on subscriptions from the beginning of the campaign to 10 p. m. June 17.

**\$200 SECOND**  
Two Hundred Dollars in Cash will be awarded to the Salesmanship Club member who obtains the second largest number of vote credits on subscriptions from the beginning of the campaign to 10 p. m. June 17.

The Winners of these Prizes will be determined by the Judges and announced along with all other awards at the close of the Campaign.

**ENTRY BLANK**

WASHINGTON HERALD SALESMANSHIP CLUB

**Good for 5,000 Vote Credits**

Enter your name or that of a friend.

Name.....

Street and Number.....

City or Town.....

Only one entry blank credited to any one member.

Address Your Entry Blank and All Communications to the

**SALESMANSHIP CLUB DEPARTMENT**Office: 423 Eleventh Street N. W.  
(Main Floor)**THE WASHINGTON HERALD**Open: 9 A. M. Until 9 P. M.  
Telephone Main 3300